

37th Annual Iowa Beef Expo

Sale managed by MMS

Prospective Consignors,

It is with great pleasure to be working with the Gelbvieh Breeders of Iowa and the Iowa Beef Expo again this year.

So, once again it is time to dig deep into your herd and consign the animals that will best represent your program and move the sale forward. Sale management will screen this year's sale; look for us sometime in November. Make your nominations as early as possible so we can arrange our travel. If you are not sure of what you want to nominate, just send an entry form with the number of head and what category you are interested in. We are in need of bred animals to help promote the sale.

The sale is scheduled for February 16th, 2010 at the Iowa State Fair grounds in Des Moines. Cattle will arrive on Sunday, February 14th, 2010. **All cattle must be in the barn by 12:00 noon, as we will process Sunday February 14th at 1:00p.m.** Please make arrangements to be there in a timely manner. Enclosed rules list requirements to be met at time of check-in.

With quality consignments, quality consignors, and a team effort, this sale should stack up to be a year to remember. Support the Gelbvieh Breeders of Iowa with your quality consignments; their advertising can help Gelbvieh cattle be recognized within the mid-west.

Mitchell Marketing Services

Chris Mitchell
Randy Sienknecht

36th Annual Iowa Beef Expo

Sale Rules

Entry deadline is **October 9, 2009** at which time registration certificates, breeding dates, updated performance records, photographs (if any), footnotes, and fees are due to return address.

1. **\$150 per lot nomination fee** must accompany entry form before cattle will be cataloged; this applies to past consignors and GBOI members. **\$250 per lot nomination fee** is required for all first time out of state consignors. This fee applies towards the sale expenses of all cattle and is non-refundable on all cataloged lots. All no sales will pay full commission on the final sale bid. All animals will be screened on the farm to insure quality. A fee of **\$65 per stop** will be charged to cover expenses during screening for past consignors and GBOI members. **All out of state consignors will pay screening expenses at cost.**
2. A variable sale expense will be charged (with 1.5% to GBOI); this will cover all expenses except registrations, bedding fees, scan data and transfers. **Example:** Actual expenses add up to 14% and GBOI gets 1.5% the total expenses will be 15.5%. All consignors must be paid members of the GBOI; otherwise, a \$35 membership fee will be deducted from the sale proceeds.
3. Registration certificates must be furnished on all cattle, so that they may be transferred to the new owners. All animals must be properly tattooed, and may be inspected at the sale site. All certificates or applications for calves must be submitted to the sale committee before cattle will be allowed to sell. A transfer fee for each lot will be deducted from sale proceeds.
4. The sale management will provide facilities, auctioneer, advertising, catalog, and promotion of the show and sale. However, consignors are encouraged to consider individual advertising to call attention to consignments. Cattle deemed not sale ready will not be allowed to sell, and must be immediately removed from the barns.
5. Breeders must consign purebred, Balancer® or full-blood bulls and females.
6. To sell in the sale cattle must participate in the pre-sale event.
7. Bulls must be born between January 1, 2008 and April 15th, 2009. They must have actual birth weights recorded and a minimum 205-day weight of 600 lbs. All bulls must have a minimum check-in weight of 900 lbs. All bulls will be carcass scanned at check-in; cost will be deducted from sale proceeds (this will not be included as a sale expense).
8. All bulls born before 1/1/2009 must be semen checked prior to the sale, and testicle measurements will be taken on younger bulls at check-in time at the Expo. All bulls have a minimum adjusted yearling scrotal circumference of 34 cm at check-in to be allowed to sell.
9. Blood typing on all bulls is not mandatory; however, all bulls will be guaranteed to pass blood typing at buyer's request. All bulls must be blood type within 90 days of sale, if the buyer does request it.
10. Heifers must be born on or before April 15, 2009. They must have actual birth weights recorded, and a minimum 205-day adjusted weight of 500 lbs.
11. First calf heifers selling as cow-calf pairs may be consigned. Older cows may be entered with sale management approval.
12. All females selling (bred or open) must be pregnancy examined by a licensed veterinarian with said status listed on the individual health certificate. Open females will be guaranteed to breed.
13. Females used in embryo transfer must be designated as such.
14. Each animal consigned to the sale must have an individual health certificate stating that the animal has the necessary vaccinations and tests so it can be shipped to any state. A copy of the 2010 Iowa Beef Expo Health Rules will be mailed to consignors at a later date. Visit www.iowabeefexpo.com for health requirements.
15. Cattle must be cleaned and groomed upon arrival. Cattle should be broke to lead, have a legible tattoo with prefix and tattoo, and all bulls **must be** handled with a nose lead.
16. Cattle will be bedded on wood shavings, which will be provided by the Iowa Beef Expo prior to the arrival of cattle this year. No fans will be allowed in the aisle.
17. Each consignor will be responsible for getting his/her cattle to the sale ring in the order assigned by the sale management.
18. The sales management will have the final decision on all questions of judgment pertaining to rules and procedures.
19. **If animal information is not in sale management's possession at catalog time, these animals will not be cataloged and entry fee will be forfeited.**

Sale Nomination Form

Consignor: _____ Farm Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ email: _____

Animal Name: _____ AGA #: _____ Sex: _____

BD: _____ BW: _____ WW: _____ YW: _____

Color (Red/Black/Double Black/ Homozygous Black): _____

Horned/Polled/Double Polled/Homo Polled: _____

FB/PB/3/4/Balancer: _____

Sire: _____ (include prefix) AGA# _____

Dam: _____ (include prefix) AGA# _____

EPDs: CE: _____ BW: _____ WW: _____ YW: _____ Milk: _____ TM: _____ GL: _____ DCE: _____ SC: _____

Breeding Information

A.I. date: _____ A.I. sire: _____ AGA # _____

Pasture exposed from _____ (date) to _____ (date)

Pasture expose sire: _____ (complete name and prefix) AGA# _____

Footnotes:

Please give any information that will help sell the consignment. The more information you give the better the footnotes.

Please attach a copy of the animals' registration paper with the entry. Make copies of this form for more than 1 entry

Mail entries to: MMS c/o Randy Sienknecht 2262 C Ave. Gladbrook, IA 50635

Entry Deadline October 9, 2009